

Terrence O'Donnell

Partner

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Terrence O'Donnell is a partner in the Singapore office of Milbank and has over 15 years of experience advising on cross-border capital markets, mergers and acquisitions and private equity transactions across the Asia region and elsewhere.

Primary Focus & Experience

Terrence has extensive experience advising issuers and underwriters in a variety of debt and equity capital markets transactions, including over 100 bond offerings (high-yield, investment grade and sovereigns) by more than 50 distinct issuers and initial public offerings, rights issuances and share placements by dozens of issuers. In the M&A and private equity space, Terrence regularly advises companies, investment banks and investment funds on their acquisitions, dispositions, joint ventures, pre-IPO financings, going-private transactions, PIPEs, restructurings and other general corporate matters. His experience spans diverse sectors and industries, including technology, media, telecommunications, real estate, banking, financial services, healthcare, consumer products, natural resources and energy.

His representations and transactions include:

Debt Capital Markets

High Yield Offerings and Private Placements

- ABM, Alam Sutera, AirAsia, Bayan Resources*, Berau Coal*, Bumi Serpong Damai*, Central China Real Estate*, China Aoyuan*, China High Speed Transmission Equipment*, China SCE Property*, CIFI Holdings*, ENN Clean Energy*, Envision Energy*, Evergrande*, Future Land*, Geo Coal*, Guorui Properties*, Hilong Holding*, Indika*, Kunming Iron & Steel*, KWG*, Lippo Karawaci, Medco Energi*, Mongolian Mining*, Nickel Mines*, Shimao*, Tower Bersama*, United Photovoltaics*, Yanlord* and Yingde Gases*

Investment Grade and Sovereign Offerings

- Alpha Natural Resources*, Baidu*, Chalco*, China Energy Reserve and Chemicals*, China Orient Asset Management*, COFCO Land*, Ford*, ICBCIL Finance*, Kunlun Energy*, Lai Fung*, Noble Group*, Republic of Vietnam*, Sinochem Overseas*, Sinotrans Shipping*, Temasek*, Tower Bersama* and VNET*

Liability Management

- Exchange and tender offers, consent solicitations, schemes and other restructurings by ABM, Agung Podomoro, Alam Sutera, AU Optronics*, BUMA, Bumi*, Cikarang Litrindo*, ENN Energy Holdings*, Evergrande*, Honghua Group*, Indika*, Jababeka, Lippo Karawaci, Lai Fung*, LMIRT, Medco Energi*, Modernland Realty, Reliance Holding USA* and VNET*

Equity and Equity-Linked Capital Markets

US and 144A/Reg S IPOs

- Amman Mineral, Artio Global Investors*, Berau Coal*, ChinaCache*, China Development Bank*, China Everbright Bank*, iClick*, iKang Healthcare*, Legend Holdings*, Linekong Interactive*, Metro Pacific*, Paytm*, Razer*, Studio City*, Tiger Brokers* and Zhaopin*

Secondary offerings, rights offerings and convertible bonds

- Alpha Natural Resources*, ASE*, Asia Cement*, BRI, Canadian Solar*, China Resources Beer*, China Resources Land*, CSPC Pharmaceutical*, Fabrinet*, Huaneng Power*, JinkoSolar*, Lee & Man Paper, Mongolian Mining*, ProMOS Technologies*, ReneSola*, Sea* and YY*

M&A, Private Equity and Corporate Financings

Terrence also has significant experience with cross border M&A, deSPACs pre-IPO financings, leveraged loans and corporate financings, PIPEs and take private transactions. His recent representations include:

- PT Jasa Marga (Persero) Tbk in the sale of a 35% stake in Jasamarga Transjawa Tol to GIC and Metro Pacific for US\$1 billion
- BUMA on a US\$750 million term loan facility
- SK bioscience on its US\$84 million investment in Novavax
- Special purpose acquisition vehicle Tiga Acquisition Corp. in connection with its business combination with Grindr Holdings LLC
- PLDT on a series of sales and leasebacks of over 7,500 cell phone towers to Edgepoint, Edotco, Frontier and Unity Digital
- Unity Digital on the purchase from and leaseback to Globe Telecom of 447 cell phone towers

*Matter completed prior to joining Milbank.

Recognition & Accomplishments

Terrence is recognized as a leading Capital Markets lawyer by *Chambers Asia* where his clients praise him as, "extremely technical and well versed with the landscape in Asia". He is also recognized as a Rising Star for his expertise in Indonesia by *Legal 500 Asia-Pacific*. Recently, Terry was named as one of the top 10 influential International Capital Markets Lawyers in Singapore by *Business Today*.

Prior to joining Milbank, Terrence worked as counsel in the Singapore office of a highly-respected US law firm and prior to that as counsel in the New York and Hong Kong offices of another leading international law firm. Terrence is proficient in Mandarin Chinese.

ADDITIONAL DETAILS

EDUCATION

University of Michigan Law School, J.D.
University of Pennsylvania, B.A.

ADMISSIONS

New York

EXPERIENCE

Corporate Finance and Securities

High Yield Debt Offerings

Investment-Grade Debt

Asia

Southeast Asia

FEATURED NEWS

Milbank Advises Initial Purchasers in Connection with PT Cikarang Listrindo Senior Notes Offering

Milbank Advises Vantage Data Centers in Connection with Both of Its Credit Facilities and Landmark Bond Issuances

Chambers Ranks 20 Milbank Attorneys and 24 Practice Areas Top Tier in Its Asia-Pacific 2025 Guide

Milbank Wins Asia-Pacific Overall Deal of the Year Award at Asia Pacific Aviation 100 Awards

Milbank Advises Investors on AirAsia Berhad’s US\$443M Revenue Bond