

Marco Zaldivar

Associate

— VCARD

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CONTACT

mzaldivar@milbank.com

NEW YORK

55 Hudson Yards

New York, NY US 10001-2163

T +1 212.530.5848

F +1 212.530.5219

Marco Zaldivar is an associate in the New York office of Milbank LLP and a member of the firm's Global Corporate Finance and Securities Group.

Primary Focus & Experience

Mr. Zaldivar's practice focuses on the representation of a variety of financial institutions, issuers, sponsors and other clients on cross-border capital raising and financing transactions throughout Latin America.

Some of Mr. Zaldivar's recent relevant representations include:

- Ad-Hoc group of unsecured lenders to Unifin Financiera, Latin America's largest non-bank financial institution, in the restructuring of \$4 billion in debt obligations.
- Ad-Hoc group of lenders (comprised of over 30 financial institutions in more than 10 countries) in the restructuring of Cinépolis of \$1.35 billion indebtedness.
- DFC as guarantor in an issuance of approximately \$203 million in Colombian Peso Rule 144A structured notes issued by a Colombian 4G toll-road concessionaire.
- The initial purchasers on the \$900 million offering by Comunicaciones Celulares, S.A.
- The initial purchasers on the \$300 million inaugural sustainability-linked bond offering by Instituto Costarricense de Electricidad.
- The initial purchasers on the \$450 million offering of Hunt Oil Company of Peru's 8.550% senior notes due 2033 and dealer managers on the tender offer of 6.375% senior notes due 2028.
- The lead arrangers on a \$300 million revolving credit facility for Votorantim Cimentos.

Recognition & Accomplishments

Marco Zaldivar earned his LL.M. from Columbia Law School, and his law degree from the Pontificia Universidad Católica del Perú. He is admitted to practice law in Peru and New York. Mr. Zaldivar is a native Spanish speaker.

ADDITIONAL DETAILS

EDUCATION

Columbia Law School, LL.M.
Pontificia Universidad Católica del Perú

ADMISSIONS

New York

EXPERIENCE

Corporate Finance and Securities

Latin America

United States

FEATURED NEWS

Milbank Advises Initial Purchasers on US\$600M Senior Notes Offering by Arcos Dorados

Milbank Advises on Three Landmark Latin American Notes Offerings

Milbank Advises Banco de Occidente on Inaugural Tier Two Capital Subordinated \$175M Notes Regulation S Offering

Milbank Advises MNJ Capital on \$500M Secured Credit Facility

Milbank Advises Joint Lead Arrangers on América Móvil's \$2.5B Refinancing