Patrick S. Campbell is a partner in the Washington, DC office of Milbank LLP and a member of the firm’s Transportation and Space Group. Mr. Campbell’s practice focuses on transactional, corporate and regulatory matters. He has worked extensively on such matters on behalf of numerous domestic and foreign telecommunications, satellite, media and Internet companies.

Primary Focus & Experience

Mr. Campbell’s experience has included representing numerous satellite operators and customers in the negotiation of agreements for the establishment of joint ventures, the procurement of satellite systems, and the leasing of satellite capacity; representing telecommunications clients in proceedings before the Federal Communications Commission; providing regulatory and corporate advice to companies, financial institutions and investors with respect to public and private equity and high-yield offerings involving communications entities; negotiating contracts for the construction of undersea and underground fiber optic telecommunications systems and for the leasing of rights-of-way on such systems; and advising clients on various dispute resolution and litigation matters in the communications and technology areas.

Mr. Campbell’s select prior experience includes representing:

- Numerous commercial satellite and launch services procurements for clients in North America, Europe, the Middle East and Asia;
- Intelsat, the world’s largest satellite provider, in a number of major transactions, including: its initial public offering; acquisition of Intelsat by BC Partners; acquisition and integration of PanAmSat to create the largest satellite operator in the world; agreements with SS/L and DirecTV for the construction and lease of two high-powered satellites to be used to provide DirecTV service; an agreement with the Government of Australia for the hosting of a satellite payload; a successful bid to acquire the Protostar-1 satellite for $210 million; formation of a South African joint venture and completion of a related $230 million project financing for a new satellite; negotiation of two major procurement contracts with Boeing for the purchase of at
least eight telecommunications satellites; and numerous other financing, joint venture, acquisition, service, launch and procurement contracts;

- Grain Communications in connection with various wireless spectrum transactions and regulatory matters, including: the issuance of $195 million of securitized notes for the purchase of spectrum from Cincinnati Bell Wireless, and backed by payments due from Verizon Wireless for the lease of that spectrum; the issuance of $330.05 million of securitized notes backed by payments due from AT&T and Verizon Wireless pursuant to two leases of wireless spectrum; the sale of wireless spectrum licenses to T-Mobile; qualification to participate in various FCC spectrum auctions as a “designated entity,” including the grant by the FCC of a waiver of its rules; and the creation of two telecommunications infrastructure funds totaling over $300 million;

- The C-Band Alliance – a consortium of the world’s largest satellite operators – in their efforts to repurpose C-Band spectrum for next generation 5G mobile services;

- Cable & Wireless Communications Plc on US regulatory matters in connection with its $1.85 billion acquisition of Columbus International Inc;

- Wave Division in the $1.35 billion acquisition of the assets of Frontier Communications across the Pacific Northwest;

- Mitel Networks Corporation, a Canada-based business communications provider, in its approximately $2 billion acquisition by an investor group led by affiliates of Searchlight Partners;

- Grupo Salinas, a major Mexican conglomerate, on US regulatory matters in connection with its $2.5 billion sale of Iusacell SA, Mexico’s third largest carrier, to AT&T;

- SES, the second largest satellite operator in the United States, in the negotiation of agreements to provide satellite capacity to EchoStar Communications Corporation, a leading US provider of satellite television entertainment services; SES Americom in the negotiation of an agreement to substantially purchase all of the assets of satellite teleport operator Verestar, Inc., out of chapter 11 bankruptcy;

- NAV CANADA in the establishment and funding of a joint venture with Iridium to establish a global system for improved air traffic navigation;

- MEASAT in the negotiation of two major satellite joint ventures;

- CMMB America in the purchase of four broadcast television stations and the establishment of a venture to develop and provide next-generation mobile data services in the US;

- Oak Hill in the acquisition and sale of various telecom, cable and fiber operators across the US, including Wave, FirstLight and WideOpenWest;

- Fox Entertainment Group, a division of The News Corporation, in the negotiation of an agreement with PanAmSat, another large US satellite operator, for the multi-year, multi-satellite carriage of Fox’s entire suite of US programming and most of Fox's international programming on PanAmSat’s satellites;

- British Telecom in various major acquisitions, including its acquisition of Comsat International, a large provider of data communication services across Latin America;

- Numerous other foreign entities, including Canada Pension Plan (Canada), Ontario Teachers’ Pension Plan (Canada), SK Telecom (Korea), Ericsson (Sweden), TowerShare (UAE), Future Fund (Australia), Sumitomo Corporation (Japan), AsiaSat (Hong Kong), Hutchison Global (Hong Kong), TV Azteca (Mexico), Alcatel-SkyBridge (France), and JSAT (Japan), in connection with various contemplated and/or completed US-based telecommunications transactions and matters;

- Lehman Brothers in connection with the financing of a small business participant in a recent FCC auction of PCS licenses and the leasing of such licenses to Sprint; and
Lehman Brothers as regulatory counsel in connection with a secured credit facility and public debt offering for Rural Cellular Corporation, a major provider of mobile telephone service in rural areas.

Recognition & Accomplishments

Mr. Campbell is a member of the Federal Communications Bar Association and recently became a member of the Practising Law Institute’s Telecommunications Convergence Advisory Committee. He is on the boards of directors of several non-profits dedicated to urban affairs and civil rights, including National Park Trust, Street Law, Inc., Live It Learn It (chair), and DC Appleseed. He is also on the Board of Visitors for Stanford Law School and the Board of Regents for Georgetown University.

Mr. Campbell has been recognized by Chambers USA and by Legal 500 as one of the country’s leading lawyers in the Telecom, Broadcast & Satellite Regulating area. In July 2009, he was recognized by The National Law Journal as one of its “40 Under 40” Washington-area lawyers, a list comprised of individuals who “have already made their marks in private practice, in government agencies, on Capitol Hill and with public interest groups.” Mr. Campbell authored a chapter on satellites in Telecommunications Law and Policy.

Mr. Campbell received his J.D., with distinction, from Stanford Law School, where he served as an editor of the Stanford Law Review and was awarded the Carl Mason Franklin Prize for the most outstanding paper in the field of International Law. He received his B.A., cum laude, from Georgetown University. Following law school Mr. Campbell served as a law clerk to the Honorable Judith W. Rogers of the United States Court of Appeals for the District of Columbia Circuit. He also previously worked at the Overseas Private Investment Corporation.

ADDITIONAL DETAILS

EDUCATION
Stanford Law School, J.D.
Georgetown University, B.A.

ADMISSIONS
District of Columbia
Maryland

CLERKSHIPS
Honorable Judith W. Rogers, US Court of Appeals, District of Columbia

EXPERIENCE

Finance
Financial Restructuring
Space, Transportation and Telecommunications
Transportation and Space
Space and Satellite
Telecommunications
United States
Leading Telecom and Satellite Partner Joins Milbank in Washington, DC