Milbank

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Partne

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Tobias Stirnberg is a partner of Milbank's São Paulo office. His principal activity is New York law advice in the areas of capital markets, M&A, financing transactions, project finance, restructuring and corporate governance.

Primary Focus & Experience

Mr. Stirnberg's clients include Brazilian and Latin American corporations and US and Brazilian banks and underwriting firms. He has extensive experience across a broad range of industries, including energy, infrastructure, transportation, steel, telecommunications, financial services and manufacturing.

Among his recent representations:

- Gol, Embraer, CSN, CCR, B3, Avianca, Braskem, Simpar and Klabin in corporate finance, capital markets and corporate governance matters
- The underwriters or issuers in several high-yield and investment grade debt offerings, including Mubadala, Aegea, Braskem, Klabin, Braskem Idesa, Prumo Logística and B3
- Abra Group Limited in the creation of a leading air transportation group across Latin
 America co-controlled by the principal shareholders of Colombia's Avianca and the
 controlling shareholder of Brazil's GOL, which will control Avianca and GOL
- Bidders in the two largest and high-profile M&A transactions in Brazil in 2020: the bid by software company TOTVS for Linx (a Brazilian NYSE-listed software developer) and the bid by education company SER for the Brazilian assets of the US-listed global education company Laureate. Public and contested M&A transactions, including hostile transactions, had never occurred in Brazil
- Simpar, Movida, Klabin, B3 and Aegea in their offerings of sustainability-linked bonds, involving their commitment regarding social liability matters and to reduce GHG emissions and water consumption, among others
- Syndicate of banks led by J.P. Morgan in the largest Rule 144A project bond offering in Brazil's history, sponsored by Mubadala Capital, which is acquiring Refinaria Landulpho

Alves (RLAM), the second largest refinery cluster in Brazil, under Petrobras' divestment program

- The initial purchasers in the offering of subordinated resettable fixed rate notes by Braskem, the first hybrid debt instrument issued by a Brazilian non-financial institution in over a decade, with 50% equity treatment by Standard & Poor's and Fitch Ratings
- Lenders in the bank/bond refinancing by Braskem Idesa, a leading Mexican
 petrochemical company, consisting of a high-yield offering of Rule 144A/Reg S senior
 secured notes and a senior secured syndicated term loan facility
- A bidder for the Transportadora Associada de Gás (TAG) pipeline project and also Goldman Sachs on the financing for acquisition of participation in the *Enchova* and Pampo clusters
- Gol, Embraer and SPPREV/State of São Paulo in structured asset financings
- The lenders in various debt renegotiations and restructurings, including Avianca, Oi,
 QGOG, Andrade Gutierrez and Embraport, among others
- The initial purchasers or issuers in several US equity offerings, including 3R Petroleum, Clearsale, TOTVS, Mosaico, Mobly, Caixa Seguridade, OceanPact, Hapvida, CSN Cimentos, Simpar, Vamos, Movida and JSL

Recognition & Accomplishments

Mr. Stirnberg holds a PhD from the University of Friedrich Schiller in Jena, Germany and a post-graduate degree from the University of Chicago School of Law (LL.M). He is consistently ranked for his capital markets work in Brazil by *Chambers Global, Chambers Latin America* and as a leading lawyer in *IFLR Energy and Infrastructure: Latin America*. He speaks English, Portuguese and German.

ADDITIONAL DETAILS

EDUCATION

University of Chicago Law School, LL.M.
Friedrich Schiller University, Dr.
Ludwig-Maximilians Universitat, First State Exam

ADMISSIONS

New York

EXPERIENCE

Banking and Leveraged Finance			oorate	Corporate Finance and Securities			es
FinTech	High Yield D	ebt Offerings	Investment-Grade Debt				
Mergers and Acquisitions Priva		Private Plac	Placements		ublic and Private Equity Offerings		
Gaming and Hospitality		Healthcare	Tech	Technology		erica	
Latin America	s La	atin America D	Disputes				
Latin America	a Energy and Infra	Latin Ame	Latin America Financial Restructuring				
Latin America	a Project Finance						

FEATURED NEWS

Milbank Advises Lenders in Connection with Aegea's Dual Currency Syndicated Loan

Milbank Advises Initial Purchasers in Connection with Bond Offerings and Concurrent Tender Offer by Raízen

Milbank Ends 2024 as Most Active International Law Firm Advising on Cross-Border Bond Offerings by Brazilian Corporate Issuers

LatinFinance Recognizes Six Milbank Transactions at 2024 Deals of the Year Awards

Milbank Advises Lumina Capital Management on Refinancing of New Fortress Energy's Business in Brazil

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