

Key

Leadership & Team Building
Writing & Drafting
Accounting & Finance
Legal Knowledge
Milbank@Harvard

How to Succeed in Your New Rotation Group
Time Management
Ask Me Anything
Strategic Legal Writing
Approaching the Drafting Process
Drafting Workshop for Credit Documentation - Eight Sessions
Income Outcome Half-Day Business Simulation Workshop
Introduction to Finance
Capital Structure
Due Diligence
Introduction to M&A
Overview of the US Securities Laws
Article IX Secured Transactions
Credit Agreements, Parts I & II
Merger and Stock/Asset Purchase Agreements
Financial Restructuring
Periodic SEC Filings

Client Relationship Building I
Client Relationship Building II
Advanced Transactional Drafting
Translating the Business Deal into Contract Terms Part I – Two-Day Workshop
Translating the Business Deal into Contract Terms Part II – Two-Day Workshop
Financial Statement Analysis for Attorneys
Exemptions Under the Federal Securities Laws
Tax Issues for Transactional Lawyers
Investment Company Act of 1940
Legal Opinions

Effective Management of Deal Teams
Leadership Skills Coaching
Milbank@HARVARD
Modules I – III
Leadership and Managing Teams
Strategy
Accounting
Finance
Valuation
Negotiations
Macroeconomics
Law Firm Marketing

Practice-Specific Training (See Highlights on Reverse Side)
Networking Skills Coaching
Presentation Skills Coaching
Legal Writing Coaching

FIRST YEAR

SECOND – THIRD YEAR

FOURTH – SEVENTH YEAR

Highlights of Practice Group Training

