# Milbank

# Jeffrey N. Susskind

**Special Counsel** 

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Jeffrey N. Susskind is special counsel in the São Paulo office of Milbank LLP and a member of the firm's Global Project, Energy and Infrastructure Finance Group.

#### **Primary Focus & Experience**

Mr. Susskind specializes in banking and finance, projects and project bonds. His experience focuses principally on syndicated loans and debt offerings in the infrastructure sector, as well as acquisition finance, structured finance, export prepayment structures and debt restructurings.

Mr. Susskind's relevant experience prior to joining Milbank includes advising:

- TotalEnergies in the joint development agreement with Casa dos Ventos, Brazil's leading renewable energy developer, to develop, build and operate Casa dos Ventos' onshore wind and solar portfolio in Brazil, anticipated to be in excess of 10 GW.
- StoneCo., a leading provider of financial technology and software solutions in Brazil, in connection with its revolving securitization facility in an amount not to exceed US\$467.5 million from the US International Development Finance Corporation. The transaction is the first to use US dollar funding to fund a Brazilian credit receivables fund. This transaction was named "Banking and Finance 2024 Deal of the Year" by *Latin Lawyer*.
- Banistmo, as collateral agent and verification agent in the financing of the 4th Bridge over the Panama Canal, in one of Panama's critical new infrastructure projects, which is expected to considerably enhance ground transportation connections between Panama City and the rest of the country.
- 3R Petroleum, one of the largest private oil and gas exploration and production companies in Brazil, and its subsidiary 3R LUX, in a credit agreement syndicated to international and Brazilian banks to finance 3R's acquisition of the assets of the Potiguar oil and gas cluster from Petrobras.
- Syndicate of banks led by J.P. Morgan in the largest 144A project bond offering in Brazil's history, sponsored by Mubadala Capital, which acquired Refinaria Landulpho Alves (RLAM), the second largest refinery cluster in Brazil, under Petrobras' divestment program.

- Unigel, one of the largest chemical companies in Latin America and the largest Brazilian producer of nitrogen fertilizers in Latin America, in connection with a loan backed by an export credit insurance policy. The proceeds from the loan were used by Unigel for the initial purchase of electrolyzers to be used in a green hydrogen plant in Camaçari, Bahia, Brazil.
- Initial purchasers and lenders in the bank/bond refinancing by Braskem Idesa, a leading Mexican petrochemical company, consisting of a high yield offering of Rule 144A/Regulation S senior secured notes and a senior secured syndicated term loan facility.
- Bidder in connection with a US\$450 million financing for the construction of an ethane import terminal and pipeline for Braskem Idesa in Mexico.
- Macquarie Bank Limited, as first and second lien lender, in connection with a structured loan obtained by the IBT Health Group to finance the operations of the Villa Maria and Callao Hospitals in Peru.
- Lenders in connection with a revolving credit facility for Braskem, the largest petrochemical company in Latin America.
- Lender in connection with a secured loan to Alubar Metais e Cabos S.A., the largest manufacturer of aluminum electrical cables in Latin America.
- Lenders in connection with the renewal of a revolving credit facility granted to Votorantim Cimentos International and certain other companies from the Votorantim Cimentos group, guaranteed by Votorantim Cimentos.

#### **Recognition & Accomplishments**

Prior to joining Milbank, Mr. Susskind spent several years practicing law at a "Magic Circle" law firm in its São Paulo office and previously served as senior counsel to BankBoston/Bank of America in São Paulo. He received his J.D. from Brooklyn Law School and an LL.B. from the University of São Paulo Faculdade de Direito. Mr. Susskind is fluent in English and Portuguese and has a working knowledge of Spanish.

## ADDITIONAL DETAILS EDUCATION Brooklyn Law School, J.D. University of São Paulo Faculty of Law, LL.B. ADMISSIONS New York

### EXPERIENCE



Milbank Advises Citi as Sole Lead Arranger and Bookrunner in Syndicated Financing for Marfrig

Milbank Advises 3R Petroleum Óleo e Gás S.A. in Financing for Acquisition of Assets of Potiguar Oil and Gas Cluster from Petrobas

Milbank Advises TotalEnergies in Connection with the Development of a Renewable Energy Portfolio in Brazil

Milbank Advises 3R Petroleum Óleo e Gás S.A. on \$500M Credit Agreement

Milbank Advises Initial Purchasers and Lenders on Landmark \$1.35B Bank/Rule 144 Bond Refinancing by Braskem Idesa

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