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Alexia Raad is an associate at Milbank's São Paulo office and a member of the firm's Corporate Finance and Securities Group. Her principal activity is providing New York law and US federal securities law advice in the areas of capital markets, corporate finance, M&A and corporate governance.

Primary Focus & Experience

Alexia's clients comprise Latin American corporations and US and Latin American banks in cross-border equity and debt securities offerings and liability management transactions. Alexia also regularly advises SEC-reporting foreign private issuers on corporate governance and US Exchange Act compliance matters, including relating to their ongoing disclosure obligations. Alexia's experience covers a broad range of industries, including mining, energy, transportation, logistics, infrastructure, financial institutions, retail and manufacturing.

Among her recent representations:

- Integrated steel and mining conglomerate CSN in multiple liability management and bond transactions and corporate finance, corporate governance and SEC reporting matters, and its mining subsidiary, CSN Mineração, in its IPO;
- Embraer in multiple liability management and bond transactions and corporate finance, corporate governance and SEC reporting matters;
- Initial purchasers in the inaugural bond by Peruvian natural gas companies Pluspetrol Camisea and Pluspetrol Lote 56, as co-issuers;
- Initial purchasers, dealer managers and solicitation agents in multiple liability management and bond transactions by sanitation company AEGEA Saneamento, including in its inaugural bond;
- Initial purchasers and dealer managers in liability management and bond transactions by Brazilian petrochemicals company Braskem, integrated energy company Raízen and pulp and paper companies Klabin and Fibria;
- Brazilian biofuels company FS Bioenergia in liability management and bond transactions;

- Brazilian logistics and fleet management conglomerate Simpar Group, including its car rental subsidiary Movida, in multiple liability management and bond transactions, as well as Movida's equity follow-on offering, Vamos's IPO and subsequent equity follow-on offerings, and Simpar Group's corporate reorganization, including JSL's re-IPO;
- GOL Airlines in multiple liability management and bond transactions, including in the first-ever international offering of notes exchangeable into new equity out of Brazil and a private placement of notes secured by intellectual property and spare parts collateral, the company's share merger with loyalty program subsidiary Smiles and corporate finance, corporate governance and SEC reporting matters;
- Initial purchasers and dealer managers in liability management and bond transactions by Peruvian mining company Minsur;
- Leading Brazilian retailer Grupo Pão de Açúcar in its equity private placement and corporate finance, corporate governance and SEC reporting matters;
- Usina Coruripe in its consent solicitation;
- Avianca Airlines in corporate finance, corporate governance and SEC reporting matters;
- Issuers or placement agents in equity offerings by Magazine Luiza, Vulcabras, Vivara, Banco BMG, CVC Brasil, LOG Commercial Properties and Camil Alimentos;
- Magazine Luiza, one of the largest Brazilian retailers, in its acquisition of NYSE-listed e-commerce sporting goods company Netshoes; and
- Brazilian and international banks in the debt renegotiations of ethanol company Usina São Domingos and wood material manufacturer Araupel.

Recognition & Accomplishments

Alexia earned her J.D. from the University of Virginia School of Law, where she was a dean's scholar, senior editor for the *Virginia Journal of International Law* and business editor for the *Virginia Environmental Law Journal*, and earned her B.S. *summa cum laude* from Babson College. Alexia is fluent in English, Spanish and Portuguese.

ADDITIONAL DETAILS

EDUCATION

University of Virginia School of Law, J.D.

Babson College, B.S.

ADMISSIONS

New York

EXPERIENCE

Corporate Finance and Securities

Latin America

Latin America Corporate Finance and Securities

FEATURED NEWS

Milbank Advises Niagara Energy, Owner of Orygen, on $1.2B Bond Issuance

Milbank Advises Initial Purchasers on $500M Inaugural Bond Offering by Pluspetrol

Milbank Advised Initial Purchasers in Connection with Aegea Saneamento's Sustainable and Sustainability-Linked Senior Notes Offerings

Milbank Advises FS Bio in Connection with Its Green Bond Offering and Liability Management Transaction

Latinvex Recognizes Milbank Global Capital Markets Partner and Associate in 2021 Latin America Awards

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