

Alexia Raad

Associate

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Alexia Raad is an associate at Milbank's São Paulo office and a member of the firm's Corporate Finance and Securities Group. Her principal activity is providing New York law and US federal securities law advice in the areas of capital markets, corporate finance, M&A and corporate governance.

Primary Focus & Experience

Alexia's clients comprise Latin American corporations and US and Latin American banks in cross-border equity and debt securities offerings, liability management transactions, M&A transactions and debt renegotiations. Alexia also regularly advises SEC-reporting foreign private issuers on corporate governance and US Exchange Act compliance matters, including relating to their ongoing disclosure obligations. Alexia's experience covers a broad range of industries, including mining, transportation, logistics, infrastructure, financial institutions, retail and manufacturing.

Among her recent representations:

- GOL Airlines in multiple liability management and bond transactions, including in the first-ever international offering of notes exchangeable into new equity out of Brazil and a private placement of notes secured by intellectual property and spare parts collateral, the company's share merger with loyalty program subsidiary Smiles and corporate finance, corporate governance and SEC reporting matters
- Integrated steel and mining conglomerate CSN in multiple liability management and bond transactions and corporate finance, corporate governance and SEC reporting matters, and its mining subsidiary, CSN Mineração, in its initial public offering
- Embraer in liability management and bond transactions and corporate finance, corporate governance and SEC reporting matters
- Initial purchasers and dealer managers in liability management and bond transactions by Brazilian petrochemicals company Braskem, including in the first hybrid debt offering by a Brazilian corporate issuer (non-financial institution) in over a decade
- Initial purchasers and dealer managers in Peruvian mining company Minsur's international debt offering and liability management transactions

- Brazilian logistics and fleet management conglomerate Simpar Group in liability management and bond transactions, including in its issuance of sustainability-linked notes and Brazilian *real*-denominated notes, and corporate finance matters, including its corporate reorganization
- Leading Brazilian car rental and fleet management company Movida in its equity follow-on offering, its inaugural international debt offering of sustainability-linked notes and subsequent reopening
- Initial purchasers and dealer managers in liability management and bond transactions by leading pulp and paper company Klabin, including in its green bond reopening and its issuance of sustainability-linked notes
- Initial purchasers, dealer managers and solicitation agents in liability management and bond transactions by sanitation company AEGEA Saneamento, including in its inaugural international debt offering and subsequent offering of sustainability-linked notes
- Avianca Airlines and Grupo Pão de Açúcar in corporate finance and SEC reporting matters
- Logistics company JSL and Camil Alimentos, one of the largest consumer goods companies in South America, in their initial public offerings
- Heavy equipment rental company Vamos in its initial public offering and subsequent follow-on offering
- Brazilian underwriters and international placement agents in the initial public offerings of Banco BMG and jewelry manufacturing and retail company Vivara and in the equity follow-on offering of LOG Commercial Properties
- Magazine Luiza, one of the largest Brazilian retailers, in its equity follow-on offering and its acquisition of NYSE-listed e-commerce sporting goods company Netshoes
- Initial purchasers in an international debt offering by Fibria (pulp and paper company)
- Brazilian and international banks in the debt renegotiations of ethanol company Usina São Domingos and wood material manufacturer Araupel

Recognition & Accomplishments

Alexia earned her J.D. from the University of Virginia School of Law, where she was a dean's scholar, senior editor for the *Virginia Journal of International Law* and business editor for the *Virginia Environmental Law Journal*, and earned her B.S. *summa cum laude* from Babson College. Alexia is fluent in English, Spanish and Portuguese.

ADDITIONAL DETAILS

EDUCATION

University of Virginia School of Law, J.D.

Babson College, B.S.

ADMISSIONS

New York

EXPERIENCE

Corporate Finance and Securities

Latin America

Latin America Corporate Finance and Securities

FEATURED NEWS

Milbank Advises FS Bio in Connection with Its Green Bond Offering and Liability Management Transaction

Latinvex Recognizes Milbank Global Capital Markets Partner and Associate in 2021 Latin America Awards

Milbank Advised the Initial Purchasers on \$500M Bond Offering and Concurrent Tender Offer by Minsur

Milbank Kicks Off 2021 Advising on 14 Capital Markets Transactions In Brazil

Milbank Advises on Three Sustainability-Linked Bond Issuances in Brazil